

**INDIANA & ILLINOIS  
CHRISTMAS TREE GROWERS ASSOCIATION  
TENTATIVE WINTER MEETING AGENDA  
Boone County Fairgrounds, Witham Pavilion  
Lebanon, Indiana  
Friday, January 26<sup>th</sup>, 2024  
12-5 PM**

<b>9:00-10:00 AM</b>	<b>AUDIT OF ICTGA BOOKS</b> --- Audit Committee Only
<b>10:00-11:30 AM</b>	<b>INDIANA BOARD MEETING</b> --- ICTGA Board Members Only
<b>11:30-12:00 AM</b>	<b>LUNCH</b> - Box Lunch --- ICTGA Board Members Only
<b>12:00-12:30 AM</b>	<b>REGISTRATION</b>
<b>12:30-12:45 AM</b>	<b>WELCOME AND INTRODUCTIONS</b> <b>Judy Reifenberg</b> , ICTGA President St. Joe Christmas Tree Farm <b>Blair Frye</b> , ICTGA Vice-President Dave's Tree Farm <b>Sarah James</b> , ICTGA Director Jolly Pines Tree Farm
<b>12:45-1:45 PM</b>	<b>“SHAPING AND SHEARING CHRISTMAS TREES”</b> <b>William Lindberg</b> , Christmas Tree Educator and expert from Michigan State University
<b>1:45PM-2:00 PM</b>	<b>BREAK</b>
<b>2:00-3:30 PM</b>	<b>ROUNDTABLE DISCUSSIONS</b> <b>New Growers Discussion Leader: Rob Richardson</b> , Richardson Tree Farm <b>Seasoned Growers:</b> Topics to be determined and announced
<b>3:30-3:45PM</b>	<b>BREAK</b>
<b>3:45-4:45PM</b>	<b>“THE #1 WAY CHRISTMAS TREE GROWERS SAVE ON TAXES”</b> <b>Andrew Bosserman, CPA</b> - Christmas Tree & Timber Tax From Winston, Salem NC.
<b>4:45-5:00PM</b>	<b>INTERACTIVE PROGRAM</b>
<b>6:00-8:00 PM</b>	<b>GROUP DINNER:</b> Location to be determined

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Boone County Fairgrounds, Witham Pavilion  
Lebanon, Indiana  
Saturday, January 27<sup>th</sup>, 2024  
8:30-4:30 PM**

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| <b>8:30-9:00AM</b>   | <b>REGISTRATION-</b> Coffee, Juice, Donuts   |
| <b>9:00-9:15AM</b>   | <b>WELCOME AND ANNOUNCEMENTS</b><br>Judy Reifenberg, ICTGA President:<br>St. Joe Christmas Tree Farm<br>Blair Frye, ICTGA Vice-President: Dave's Tree Farm<br>Sarah James, ICTGA Director<br>Jolly Pines Tree Farm |
| <b>9:15-10:15AM</b>  | <b>"SOIL, TISSUE AND NUTRIENT MANAGEMENT"</b><br>William Lindberg, Christmas Tree Educator and expert from Michigan State University   |
| <b>10:15-10:30AM</b> | <b>BREAK</b>   |
| <b>10:30-11:30AM</b> | <b>"TAX CONSIDERATIONS FOR THE CHRISTMAS TREE GROWER"</b><br>Andrew Bosserman, CPA-Christmas Tree & Timber Tax, from Winston, Salem NC   |
| <b>11:30-12:15AM</b> | <b>ROUNDTABLE DISCUSSIONS</b><br>New Growers Discussion Leader: Rob Richardson, Richardson Tree Farm<br>Seasoned Growers: Topics to be determined and announced.   |
| <b>12:15-1:00PM</b>  | <b>LUNCH</b>   |
| <b>1:00-1:15 PM</b>  | <b>NCTA UPDATE</b><br>Lucas Dull, National Director, Dull's Tree Farm  |
| <b>1:15-2:00 PM</b>  | <b>MARKETING STRATEGIES (TOPIC - TO BE DETERMINED)</b><br>Indiana Small Business Development Center Speaker to be announced soon.  |
| <b>2:00-2:45 PM</b>  | <b>FARM SHOWCASE</b><br>Farm to be determined  |
| <b>2:45-4:00 PM</b>  | <b>INDIANA AND ILLINOIS STATE BUSINESS MEETINGS</b>  |
| <b>4:00 PM</b>       | <b>WINTER MEETING ADJOURNED</b>  |
| <b>4:00-4:30 PM</b>  | <b>INDIANA BOARD MEETING - ICTGA Board Members Only</b>  |